

CURRICULUM VITAE

Full name: ALISA GEKIĆ
First address: Zalik 10A, 88000 MOSTAR
Mobile number: + 387 61 629 299
Email: alisa@linkmostar.org;
Date of birth: 01.01.1984.
Nationality: B&H
Education:

Institution	Degree(s) or Diploma(s) obtained:
University of Dzemal Bijedic Mostar	MA in Economics
University of Dzemal Bijedic Mostar – Faculty of Economy	BA in Economics

Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Bosnian/Croatian/ Serbian/MNE	Mother Tongue		
English	2	2	2

Membership of professional bodies:

- US Embassy - Member of Business Council on Education
- LEDnet –Local Economic Development Network in B&H – coordinator
- Global Diaspora Development Network - president of the Assembly
- NVO Okusi Hercegovinu – president of the Assembly
- NVO Ruzicnjak Mostar – member of Steering Board

Key qualifications:

- MA in Economics
- Business orientation in provision of services that could assist CSOs in better profiling them in the market and offering more market-oriented services
- 14 years of consulting experience in work with minorities, economic empowerment and CSO development
- 14 years of knowledge of the advocacy issues – strategic planning, creating advocacy plans and implementation of advocacy actions

References/recommendations on the experience in providing services to minorities, advocacy and social entrepreneurship

1. By inter-municipal cooperation to better and more inclusive support to start-ups - The project seeks to directly improve inclusive entrepreneurial infrastructure in three local communities in Bosnia and Herzegovina, and indirectly in another 7 local communities. Comprehensive and inclusive support systems for the development of new businesses was created in the three local communities, representing a new entrepreneurial infrastructure for vulnerable categories.
2. Improving services for people with disabilities in Bosnia and Herzegovina and Macedonia (2015-2018) / funded by EU – the expertise provided as part of cross border cooperation program and in close cooperation with NVO “Ruzicnjak” from BiH and PolioPlus - Association

of People with Disabilities from Macedonia. Set of new services was introduced to people with disabilities as part of project implementation, as well as training Start Your Business.

3. Improving services for women from rural areas in Jablanica area (2016-2017) in close cooperation with local women association "Most" and support by UNDP. A range of services were improved and close cooperation with Jablanica municipality was established. Additionally, I was team leader for trainings: Start Your Business and PCM.
4. SME Platform "Coalition for higher voice of small businesses" (2012-2014) – the project worked on developing services and creating better environment for small businesses managed also by minorities (Roma, women faced with violence, people with disabilities).
5. Improving services to Roma people in Posavina area (2015-2016) was conducted in close cooperation with NBR from Modrica and support by EU and municipality Odžak and Modriča. Set of new services was introduced in the local area as the result of the project implementation.
6. Providing expertise for Civil Society Support Programme (funded by USAID; 2014 – 2018). The purpose of the program was to develop services of CSOs and provide support to the economic development.
7. Services development for PRICES project - Regional integrated programme of economic and social cooperation" funded by MAE Italy; 2011
The focus of the program was development of CSOs services.
8. Services development for Program SeeNet, project VA 3B „Strengthening SME system“ funded by MAE Italy, 2011 – 2013
The focus of the Program was development of joint services of private, public and CSOs sectors.

Professional experience:

Date from – Date to	Location	Company	Position	Description
11/16-till now	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Director of Service Centre LiNK	<p>LiNK service Center provides services to CSOs and SMEs and continually work on improving and developing new services:</p> <ul style="list-style-type: none"> ○ strategic planning of the assistance and continues development and provision of services to CSOs and businesses ○ creating new services - activities of study and analysis of social and economic developments that are of importance to CSOs and businesses ○ continues advocacy activities focusing on solving problems of the members, CSO partners and coalitions that LiNK cooperates with ○ providing technical and other assistance; ○ oversees the selection, training and the work of staff;
10/12- 11/16	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Director of Loan Guarantee scheme	<ul style="list-style-type: none"> ○ Organization of Guarantee Activities and monitoring of employees in Guarantee office ○ Budget Planning (Fund); ○ Preparation of the Fund's Periodical activity reports; ○ Involvement in creation of regulations and procedures of evaluation of Loan Applications; ○ Taking part in meetings of the Board of Directors, during decision making process, involvement in project proposal assessment for 7 projects for small businesses; ○ Monitoring of process of collecting guarantee application, registration of guarantee applications, applications rejected and approved ○ Financial and Accountancy supervision ○ Consultancies and making of Study for establishment of credit line for financing SMEs in Northeastern B&H – Short term expert on project "Partnership for effective
10/10-till now	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Senior trainer	<p>Senior trainer for:</p> <ul style="list-style-type: none"> - Start Your Business - Improve Your Business - Strategic planning - PCM - Fund raising ... <p>Certificate of accreditation:</p>

				<ul style="list-style-type: none"> - ILO - Business Innovation Program - FIRMA USAID - EURELSMED - REDAH
11/12-10/16	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Advocacy expert	<ul style="list-style-type: none"> ○ Strategic planning of the advocacy activities for LiNK and the partner organizations ○ Advocacy activities toward banks and local authorities for improving legislation and rule for work of the guarantee fund (LiNK was a leading organization in joint advocacy activities of 5 CSOs that support work of guarantee funds in the country) ○ Short term advocacy expert on project “Partnership for effective implementation of LED in northeastern B&H” funded by EU ○ Training in Montenegro for NVO on topic “Advocacy as a support instrument for the development of CSOs” –consultant for COSPE Italy ○ Maintaining relationships with partner organizations
06/12-12/15	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Professional associate for creation of operational development documents of Herzegovina Neretva Canton	<ul style="list-style-type: none"> ○ Coordination of the preparation of development documents of Herzegovina-Neretva canton. ○ Performs tasks of establishment and consolidation of cooperation with relevant institutions in the process of coordinating the preparation of development socio-economic documents of canton, as well as action plans and programs of public institutions for implementation of national and entity development Strategies in the fields of jurisdiction of the canton. ○ Collaboration in the preparation of operational programs. ○ Development of programs cooperation with civil society between the processes of preparation and implementation of development documents..
03/07-10/12	Bosnia and Herzegovina	Entrepreneurship and business association LINK	Analyst for strategic planning	<ul style="list-style-type: none"> ○ Strategic planning and providing opinions for LiNK Board that included creation and planning of new services that LiNK and partner CSOs can provide to clients (beneficiaries) ○ Monitoring of process of strategic planning and services development for LiNK partner organizations ○ Over 250 consultancy advices recorded